

Message Text

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PAGE 01 LONDON 20009 101750Z

42

ACTION EUR-12

INFO OCT-01 ISO-00 AF-08 EB-07 /028 W

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P R 101737Z DEC 76

FM AMEMBASSY LONDON

TO AMEMBASSY LAGOS PRIORITY

INFO USDOC WASHDC PRIORITY

SECSTATE WASHDC 8640

AMEMBASSY PARIS

LIMITED OFFICIAL USE LONDON 20009

E.O. 11652: N/A

TAGS: BTIO, EAIR, NI

SUBJECT: TRADE OPPORTUNITY: HELICOPTER SALES

REF: A) LAGOS 13492 B) LONDON 19246 C) USDOC 21052

1. GEORGE KURUBO CONTACTED EMBASSY 7TH DECEMBER AND
ARRANGED MEETING WITH EMBASSY OFFICIAL FOR THE MORNING
OF 8TH DECEMBER.

2. MEETING TOOK PLACE AS ARRANGED AND EMBASSY BROUGHT IN
EVERGREEN TO MEET KURUBO ALSO OFFICIAL REPRESENTATIVE
OF FACER FROM UTILITY HELICOPTERS. BOTH MEETINGS WERE
VERY SUCCESSFUL AND SUBSEQUENTLY FACER HAS MET PERSONALLY
WITH KURUBO TODAY. BELL HAS BEEN ATTENDING OFF-SHORE
OIL EXHIBITION AT BIRMINGHAM AND WAS UNABLE TO MEET
PERSONALLY WITH KURUBO. HOWEVER, EMBASSY CONTACTED
BELL BY TELEPHONE AND ARRANGED FOR THEM TO CALL KURUBO.
THIS THEY DID AND KURUBO IS SATISFIED WITH CONTACT.

3. FOLLOWING WASHINGTON 21052 EMBASSY CONTACTED A
U.K. FIRM TO ASSIST KURUBO AND HE IS WELL PLEASED
WITH THE OUTCOME.

4. KURUBO HAS REPORTED TO EMBASSY BY TELEPHONE THIS
P.M. AND CLAIMS TO BE PERFECTLY SATISFIED WITH THE
OUTCOME OF HIS VISIT. HE IS HOPING TO RETURN TO LAGOS
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ON SATURDAY DECEMBER 11.

ARMSTRONG

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NNN

Message Attributes

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